OPEN METING ITEM

COMMISSIONERS

JEFF HATCH-MILLER - Chairman
WILLIAM A. MUNDELL
MARC SPITZER
MIKE GLEASON
KRISTIN K. MAYES

BRIAN C. McNEIL
EXECUTIVE SECRETARY



ARIZONA CORPORATION COMMISSION



Phoenix, AZ 85007 TELEPHONE: (602) 542-4242 FAX: (602) 594-7470 E-MAIL: accsec@ccsd.cc.state.az.us 615

Arizona Corporation Commission

**DOCKETED BY** 

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MEMORANDUM

JAN 1 2 2005

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TO:

Jeff Hatch-Miller, Chairman

William A. Mundell

Marc Spitzer Mike Gleason Kristin K. Mayes

FROM:

Matthew J. Neubert W. \_\_\_\_

Director of Securities

DATE:

January 11, 2005

RE:

Proposed Order re: Fountain Capital Management, LLC, David A. Fazio

and Deborah Fazio, S-03505A-04-0000

CC:

Brian C. McNeil, Executive Secretary

Attached is a proposed Consent Order for Fountain Capital Management, LLC ("FCM"), David A. Fazio ("Fazio") and Deborah Fazio. The Order requires FCM and Fazio to cease and desist their activity, for FCM and David and Deborah Fazio to pay restitution of \$32,833.85 and a penalty of \$15,000. The Commission has previously entered orders against the other respondents in this action.

Fazio, along with other Respondents, was recruited by Respondents Integrowth Financial Group ("Integrowth") and Roger Sande to open a branch office of Integrowth in Phoenix in 1999. Fazio, along with the other Respondents, subsequently established their own entity, FCM, instead of Integrowth, to operate the office. Respondents originally sold viatical investments, but then branched out into other unregistered and fraudulent securities, including pay telephone investments, ATM investments and a Ponzi scheme contract named Chemical Trust.

Of the four primary unregistered investments sold by Fazio, three of them, Future First Financial Corp., Alpha Telecom and Chemical Trust were sued by securities regulators for fraudulent activity, with receivers appointed to collect any assets for investors. A fourth investment, Integrated Cash Systems, defaulted on its investors' contracts. Integrated Cash Systems also has other securities orders against it.

On October 29, 2001, Sande was arrested and later sentenced to seven years in prison. He currently resides in a California prison. Other state securities regulators have entered orders against Fazio and others for securities violations.

The Order finds that FCM and Fazio violated A.R.S. § 44-1841 and 44-1842 by selling unregistered securities while being unlicensed. It also finds that they committed violations of A.R.S. § 44-1991 by, among other matters, failing to disclose risk, failing to provide disclosure statements, prospectuses or financial statements, providing inaccurate or fraudulent statements and failing to disclose other securities orders against Respondents.

The Order requires FCM and Fazio to disgorge all commissions they received selling these products, \$32,833.85. The Order provides for a payment plan in which Fazio and Deborah Fazio are to pay \$1,000 per month. It also requires a penalty of \$15,000, to be paid after all restitution is paid.

Originator:

Mark Dinell

# BEFORE THE ARIZONA CORPORATION COMMISSION

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2	COMMISSIONERS	
3	JEFF HATCH-MILLER, Chairman	
4	WILLIAM A. MUNDELL MARC SPITZER	
5	MIKE GLEASON KRISTIN K. MAYES	
6	In the matter of:	) DOCKETNO G 02505 A 04 0000
7	FOUNTAIN CAPITAL MANAGEMENT,	) DOCKET NO. S-03505A-04-0000 )
8	LLC c/o DAVID A. FAZIO	DECISION NO.
9	3616 West Cortez Phoenix, Arizona 85029	) ) ODDED TO CEASE AND DESIST ODDED
10	INTEGROWTH FINANCIAL GROUP C/O ROGER ALVIN SANDE	ORDER TO CEASE AND DESIST, ORDER OF RESTITUTION, ORDER FOR ADMINISTRATIVE PENALTIES AND
11	CDC # V06974 P.O. Box 2210	) CONSENT TO SAME BY: FOUNTAIN ) CAPITAL MANAGEMENT, LLC, DAVID A.
12	Susanville, California 96130	FAZIO AND DEBORAH FAZIO
13	RICHARD A. FANDRICH 11424 North 25th Avenue	
14	Phoenix, Arizona 85029	
15	DAVID A. and DEBORAH FAZIO 3616 West Cortez	
16	Phoenix, Arizona 85029	
17	DONALD and HELEN ABERNATHY 2323 North Central Avenue, #803	
18	Phoenix, Arizona, 85004	
19	STEPHEN A. and JANE DOE HILTBRAND	) )
20	2156 E. Estrella Circle Mesa, Arizona 85202	) )
21	ROGER ALVIN SANDE	) )
22	CDC # V06974 P.O. Box 2210	
23	Susanville, California 96130	
24	Respondents.	
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Respondents Fountain Capital Management, LLC, David A. Fazio and Deborah Fazio ("FCM, Fazio and Deborah Fazio") elect to permanently waive any right to a hearing and appeal under Articles 11 and 12 of the Securities Act of Arizona, A.R.S. § 44-1801 *et seq.* ("Securities Act") with respect to this Order To Cease And Desist, Order Of Restitution, Order For Administrative Penalties and Consent to Same By: Fountain Capital Management, LLC, David A. Fazio and Deborah Fazio ("Order"). FCM, Fazio and Deborah Fazio admit the jurisdiction of the Arizona Corporation Commission ("Commission"); neither admit nor deny the Findings of Fact and Conclusions of Law contained in this Order; and consent to the entry of this Order by the Commission.

I.

#### FINDINGS OF FACT

- 1. Fountain Capital Management, LLC ("FCM"), is a Nevada limited liability company, whose statutory agent is David A. Fazio, who is located at 3616 West Cortez, Phoenix, Arizona 85029.
- 2. David A. Fazio ("D. Fazio") resides at 3616 West Cortez, Phoenix, Arizona, 85029. He is a member of FCM.
- 3. Deborah Fazio was at all relevant times the spouse of Respondent David Fazio. Deborah Fazio is joined in this action under A.R.S. § 44-2031(C) solely for purposes of determining the liability of the marital community.
- 4. At all times relevant, Hiltbrand was acting for his own benefit, and for the benefit or in furtherance of the marital community.
- 5. In 1999, Respondents Integrowth Financial Group ("Integrowth") and Roger Alvin Sande ("Sande") recruited Respondents Fazio, Richard A. Fandrich ("Fandrich"), Donald Abernathy ("Abernathy") and Stephen A. Hiltbrand ("Hiltbrand") (collectively "the Individual Respondents") to

start a branch office of Integrowth in Phoenix. Sande told the Individual Respondents that Integrowth was his company. The purpose of the company was to sell viatical and other investment opportunities to members of the public in Arizona. Sande told the Individual Respondents that Integrowth marketed viatical policies and other investment opportunities. Sande agreed with the Individual Respondents that Integrowth would pay all expenses incurred in the sale of the viaticals and would pay the Individual Respondents a 7% commission on each viatical policy they sold.

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- 6. In June 1999, the Individual Respondents formed FCM, and continued their operations under its name. The Individual Respondents and FCM (collectively the "FCM Respondents") continued to sell viatical policies, just as they had with Integrowth. Integrowth and Sande continued to receive an override commission on all products sold by the FCM Respondents.
- 7. The FCM Respondents agreed that they would share all commissions among themselves, without regard to which of them made the actual sale.
- 8. Both Integrowth and FCM ran advertisements in Phoenix newspapers, offering investments with returns as high as 40%. Once investors called, Integrowth, Sande and the FCM Respondents (collectively "Respondents") attempted to sell them the investments.

## The Viatical Policies

9. From at least January 1999 through at least June 2000, the Respondents offered and sold securities in the form of viatical settlement contracts and investment contracts to Arizona investors. A viatical settlement contract involves the purchase of an interest in the proceeds from a life insurance policy of a terminally ill individual. Various viatical companies purchase the policies at a discount and re-sell the benefits to investors at less than the full face value. When the policy matures, that is when the insured dies, the investor receives the full face value as return of investment plus profit.

10. All viatical policies sold by Respondents were on behalf of Future First Financial Group ("Future First") of Pointe Verda Beach, Florida. The Respondents told investors that the only risk involved with the purchase of viatical policies was the risk that the insured would die at a later date, thereby reducing the expected return. They informed investors that returns could be as high as 100%, with the investment being safe and guaranteed.

- 11. Investors did not receive medical information on the insured whose policy they purchased. Rather, they received a short summary from a medical doctor, simply describing the life expectancy of the insured. Investors were told that Future First viatical policies were 100% correct in their medical assessments with no insured living past their expected date of death.
- 12. Investors were also informed that they would never have to pay any fees or other payments after they purchased the viatical policy.
- 13. On or about February 4, 2000, Future First and its vice-president were indicted by the state of Florida for 81 counts of grand theft and one count of organized fraud in connection with the marketing of fraudulently obtained policies valued at \$6,900,000. Later, additional officials of Future First, including its president, were also indicted. After Future First defaulted on its management responsibilities with respect to the viatical policies, investors were left with the choice of making additional payments to keep the policies in effect or allowing policies to lapse due to nonpayment of premiums. Some Future First viatical policies were found not to have actual underlying insurance policies.
- 14. The Respondents failed to provide full disclosure regarding the investment including risk, disclosure statements, prospectuses, financial statements or their own lack of due diligence in investigating the investment. They failed to provide certain material information to investors about Future First, including but not limited to past operations, balance sheets, statements

of income, retained earnings, and cash flows that would reflect the financial position of these entities. They distributed literature that misrepresented the investment as a "no risk" opportunity. They failed to provide investors with certain material information about the use of investor proceeds, such as the cost to purchase the policy, the fees and commissions payable to them, medical advisors, or any other participants in the program. The information the FCM Respondents provided to investors was obtained from Integrowth, Sande and others in their upline, including Future First. At the time the FCM Respondents sold the Future First investments, Future First was a licensed Florida viatical settlement provider.

15. From January 1999 through at least June 2000, the Respondents offered and sold securities in the form of viatical settlement contracts and investment contracts to at least 34 Arizona investors, who invested a total of at least \$1,110,482.

## The Alpha Pay Telephone Contracts

- 16. Alpha Telcom, Inc. ("Alpha") was an Oregon corporation located at 2751 Highland Avenue, Grants Pass, Oregon 97526.
- 17. American Telecommunications Company, Inc. ("ATC") was a Nevada corporation formed as a wholly owned subsidiary of Alpha on or about September 17, 1998. Originally named ATC, Inc., the name was changed to American Telecommunications Company, Inc., sometime in the first half of 2000. Its address was the same as Alpha's, but was later changed to 620 S.W. 4<sup>th</sup> Street, Grants Pass, Oregon 97526, then to 2900 Vine Street, Suite J, Grants Pass, Oregon 97526, and then to 942 S.W. 6<sup>th</sup> Street, Suite G, Grants Pass, Oregon 97526.
- 18. Paul S. Rubera ("Rubera") was the president and control person of Alpha, and the control person of ATC.
  - 19. ATC was organized by Rubera and operated in conjunction with and as an alter ego

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Alpha and ATC, and their affiliates, sold pay telephones with telephone service 20. agreements pursuant to which the investor would share in the profits of the pay telephone. Investors would enter into two agreements, a purchase agreement, and a service agreement with Alpha to manage the phone. The two agreements were presented and promoted simultaneously. The telephones were presented to potential investors with four options in the way of service contracts, each varying in the amount of service provided. The four options varied from Level 1, which included a minimum of service, to Level 4, which provided full service to the purchaser, including choosing a site and installing the telephone, collecting all revenue from the telephone's operation, repairing the telephone when necessary, and even repurchasing or buying back the telephone at the investor's option. Under Level 4, Alpha would split the net proceeds with the investor on a 70/30 basis, with Alpha retaining 70% and the investor receiving 30%. The price of the pay telephones was the same regardless of the service option chosen, \$5,000.00 per telephone. Although investors were given a choice of using a company other than Alpha to manage the phone, no known Arizona investor picked a company other than Alpha to manage their phones. A "typical return" on each pay telephone was touted as 14% per year. In practice, all purchasers received \$58.34 per month per pay telephone purchased, which amounted to exactly 14% per annum.

of Alpha. The two companies were controlled by Rubera and his associates.

- 21. ATC's primary role was marketing the contracts. Alpha's main focus was on obtaining phone sites and installing, servicing, and managing the phones.
- 22. ATC was presented to the public as the sales organization for Alpha. In early 1999, ATC engaged Strategic Partnership Alliance, L.L.C., a Nevada limited liability company, and/or SPA Marketing, L.L.C., a Nevada limited liability corporation, (collectively "SPA") as its independent marketing and sales firm(s). SPA thereafter was responsible for hiring, training, and

supervising sales agents who were selling the telephone contracts. After SPA came on board, ATC remained as the processing center for the contracts, while Alpha continued to perform the service and maintenance of the phones.

- 23. The FCM Respondents, directly or indirectly, entered into agreements with Alpha, ATC, and/or SPA, pursuant to which the FCM Respondents sold investment contracts involving Alpha pay telephones (the "Alpha investment contracts") within or from the state of Arizona. All Alpha investment contracts the FCM Respondents sold were Level 4 contracts.
- The insurers' name varied. Mentioned most often was the Northern and Western Insurance Company of Grand Turk, Turks and Caicos Islands, British West Indies ("N&W"). Also mentioned were Lloyd's of London and four other insurance companies listed as re-insurers. N&W was a captive insurance company wholly owned by Paul S. Rubera, the President and control person of Alpha, and Robert S. Harrison of Richmond, Texas. N&W is not authorized to write insurance in Arizona. On information and belief, N&W was not authorized to write insurance in any state in which the Alpha pay telephones were located.
- 25. The FCM Respondents presented Alpha to prospective customers as a stable, profitable, and innovative company that had been in business since 1985. Alpha was said to be selling and providing a "turn-key" operation. FCM obtained this and other information it provided to its investors from Alpha, SPA and their agents.
  - 26. The FCM Respondents were paid commissions from 12% per telephone sold.
- 27. Alpha has a long regulatory history in which state securities regulators have found that these purchases of pay telephones and accompanying service contracts were unregistered securities in the form of investment contracts that were sold by unregistered persons and/or entities, and ordered

Alpha and those working with it to cease and desist. Between September 1998 and August 2000, eight states issued orders against Alpha finding that the payphone investments involved the offer and sale of unregistered securities. The FCM Respondents did not reveal these orders to the investors with whom they dealt.

- 28. The United States Securities and Exchange Commission sued Alpha and its affiliates in SEC v. Alpha Telcom, Inc., et al., No. CV 01-1283 PA. The court entered a temporary restraining order on August 27, 2001 and a preliminary injunction on September 6, 2001. The SEC alleged that Alpha and its affiliates engaged in a Ponzi-like scheme that never generated enough income to pay expenses, and that the money paid to existing investors always came from sales to new investors. A court-appointed receiver subsequently took over the remaining operations of Alpha. Alpha consented on October 19, 2001 to entry of the Final Judgment of Permanent Injunction against it, but did not admit the allegations of the Complaint.
  - 29. Alpha's monthly payments to investors ceased approximately August, 2001.
- 30. The FCM Respondents sold Alpha investment contracts involving telephones to at least 9 individuals or entities within or from the state of Arizona from September 2000 through July, 2001, for a total sales amount of at least \$120,000.

# **Chemical Trust Investment Contract**

31. Beginning 1999, the Respondents began offering the Chemical Trust investment. Investors were told that Chemical Trust was a "Members Only Investment Trust" located in West Palm Beach, Florida. Agents, such as Respondents, were instructed to market the investment to investors at a minimum of \$10,000 per contract for 12 months or more. The Respondents were given authority to offer as much as 25% interest for each investment. Of that 25%, the Respondents were

able to choose how much to offer to investors as interest and how much they would keep for their commissions for selling the investment.

- 32. Investors were told that the investments are guaranteed two ways. First, the investments are guaranteed by Chemical Trust which allegedly held \$450,000,000 in assets. Second, the investments were guaranteed by a surety payment bond totaling "in excess of \$6 billion dollars" that was provided "for 100% of their principal amount invested" at no cost to the investor. The surety payment bond was allegedly provided by U. S. Guarantee Corporation located in Phoenix, Arizona. In fact, U. S. Guarantee Corporation is not licensed in Arizona as a surety insurer. USGC allegedly had assets of \$2,415,142,120, which backed up the bond guaranteeing the investment. Those funds turned out not to exist.
- 33. The Respondents informed investors that Chemical Trust had been in business for 14 years. Chemical Trust allegedly made profits by purchasing U.S. Treasury notes and distressed property at discount, selling for an immediate profit. The FCM Respondents obtained this and other information they provided to its investors from Integrowth, Sande and others in their upline, including Chemical Trust, U.S. Guarantee and their agents.
- 34. On January 7, 2000, the SEC filed a complaint against Chemical Trust, USGC, and others alleging that the money invested with them was misappropriated and sent to offshore bank accounts. It also alleged that Chemical Trust represented to investors that their funds would be used to purchase U.S. Treasury notes and distressed properties, and the investment was 100 percent guaranteed through the security bond with U.S. Guarantee. According to the SEC's complaint, Chemical had not purchased any U.S. Treasury notes or distressed properties, and investor funds were not secured. The complaint alleges that, in a classic Ponzi scheme fashion, Chemical Trust used new investor funds to pay interest to existing investors, in a Ponzi scheme. Subsequently, a

preliminary injunction and final judgment was issued against the defendants and a receiver appointed to attempt to collect assets.

- 35. On June 30, 2000, the ACC entered an Order against Chemical Trust and others, finding that they violated the Arizona Securities Act. See In re Alliance Trust, at al., DOCKET NO. S-03363A-99-0000.
- 36. The Respondents sold at least \$856,042 of investments in Chemical Trust to at least 20 investors.

## The ATM Program

- 36. The FCM Respondents sold investments in automatic teller machines ("ATMs") to the public through Integrated Cash Systems ("ICS"). Pursuant to the service contracts promoted with the ATMs, the service companies would manage the equipment for the purpose of generating a profit for investors. The offering documents for the investments stated that the ATMs were allegedly placed with retail merchants in order to enable electronic purchase transactions at the customers' points of delivery. The services offered include locating and installing the equipment with retail merchants, handling or processing the transactions, monitoring and maintaining the equipment, insuring the equipment, and issuing monthly profit distribution checks to the investors or "business owners."
- 37. Although the offering documents for the ATMs describe options for different levels of managing the equipment, in practice, all investors selected the full-service option, which offered a revenue-sharing feature and a buy-back provision from the recommended service company. Under the full-service option, investors had no responsibilities with respect to the operation of their equipment beyond signing the service contracts, no financial obligations apart from the initial payment to purchase the units, no continuing financial obligation in the operation of their

equipment, and no liability for any expenses or costs related to the operation of the equipment. At least one of the services offered to investors, i.e., transaction handling, requires special expertise. That function involves processing transactions, and is the key to generating a profit for investors.

- 38. The FCM Respondents sold the ATMs to investors who had no experience in or knowledge of the cash terminal business, who never intended to take possession of, or to manage, the equipment, and who did not even know where their equipment was located. The FCM Respondents obtained this and other information they provided to its investors from ICS and its agents.
- 39. According to written materials and oral statements made to investors, investors in the ATM programs are supposed to receive a) minimum monthly revenue equivalent to 12% of their original investment generated from the operation of their equipment; b) a share of the monthly net profit on each machine in excess of the base monthly payment; c) a full return of their investment at the end of the five-year term because they have a right to sell the equipment back to the service company for the original amount of the investment, or renew the investment; and d) if the monthly revenue from the operation of the machine falls below the base payment, the right to request that the service company repurchase the equipment for the original sales price or relocate the equipment to another location with the potential for a higher profit from sharing in increased revenue.
- 40. Despite these representations, ICS defaulted on payments and failed to repurchase the investors' ATM machines as requested. The FCM Respondents sold at ATM investments to at least four investors who invested at least \$88,000.

## The Other Securities Orders

- 41. On September 28, 1999, the Iowa Securities Bureau issued an order against Integrowth and Abernathy for violation of its securities laws for their sale of the Chemical Trust products.
- 42. On August 24, 1999, the North Dakota Commissioner of Securities issued an order against Integrowth and Hiltbrand for violations of its securities laws.
- 43. On October 29, 2001, Sande was arrested on 38 felony counts of theft and unlicensed sales of viaticals, allegedly defrauding investors of over \$2.7 million. On November 19, 2003, Sande was sentenced to seven years and four months in prison, in addition to paying \$1,453,929.56 in restitution.
- 44. On November 11, 2003, the Wisconsin Department issued an order for fraud in the sale of securities against FCM, Abernathy, Fazio and Fandrich.
- 45. Respondents did not inform any investors of any of the Orders against them, nor of any of the Orders against the companies whose investments they sold.

#### II.

#### **CONCLUSIONS OF LAW**

- 1. The Commission has jurisdiction over this matter pursuant to Article XV of the Arizona Constitution and the Securities Act.
- 2. FCM and Fazio offered or sold securities within or from Arizona, within the meaning of A.R.S. §§ 44-1801(15), 44-1801(21), and 44-1801(26).
- 3. FCM and Fazio violated A.R.S. § 44-1841 by offering or selling securities that were neither registered nor exempt from registration.

Decision No.

- 4. FCM and Fazio violated A.R.S. § 44-1842 by offering or selling securities while neither registered as dealers or salesmen nor exempt from registration.
- 5. FCM and Fazio violated A.R.S. § 44-1991 by (a) employing a device, scheme or artifice to defraud, (b) making untrue statements or misleading omissions of material facts, and (c) engaging in transactions, practices or courses of business which operate or would operate as a fraud or deceit.
- 6. Fazio directly or indirectly controlled FCM within the meaning of A.R.S. § 44-1999. Therefore, he is liable to the same extent as FCM for its violations of A.R.S. § 44-1991.
- 7. FCM and Fazio's conduct is grounds for a cease and desist order pursuant to A.R.S. § 44-2032
  - 8. FCM and Fazio's conduct is grounds for an order of restitution.
- 9. FCM and Fazio's conduct is grounds for administrative penalties under A.R.S. § 44-2036.

#### III.

#### **ORDER**

THEREFORE, on the basis of the Findings of Fact, Conclusions of Law, and FCM, Fazio and Deborah Fazio's consent to the entry of this Order, attached and incorporated by reference, the Commission finds that the following relief is appropriate, in the public interest, and necessary for the protection of investors:

IT IS ORDERED, pursuant to A.R.S. § 44-2032, that FCM and Fazio, and any of their agents, employees, successors and assigns, permanently cease and desist from violating the Securities Act. FCM and Fazio shall not sell any securities in or from Arizona without being registered in Arizona as dealers or salesmen, or exempt from such registration. FCM and Fazio shall not sell securities in or from Arizona unless the securities are registered in Arizona or exempt from registration.

. ...

IT IS FURTHER ORDERED that FCM, Fazio and Deborah Fazio comply with the attached Consent to Entry of Order.

IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-2032, that FCM, Fazio and Deborah Fazio shall, jointly and severally, pay restitution to investors shown on the records of the Commission in the amount of \$32,833.85 plus interest at the rate of 10% per annum from the date of this Order. Payment shall be made in installments as follows: \$1000.00 on the date of this Order; \$1000.00 per month on or before the 1<sup>st</sup> day of each month beginning on January 1, 2005. Payment shall be made by cashier's check or money order payable to the "State of Arizona" to be placed in an interest-bearing account maintained and controlled by the Arizona Attorney General. The Arizona Attorney General shall disburse the funds on a pro rata basis to investors. Any funds that the Attorney General is unable to disburse shall be transferred to the general fund of the state of Arizona. If FCM, Fazio and Deborah Fazio do not comply with this order of restitution, any outstanding balance shall be in default and shall be immediately due and payable.

IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-2036, that FCM, Fazio and Deborah Fazio shall, jointly and severally, pay an administrative penalty in the amount of \$15,000. Payment shall be made by cashier's checks or money orders payable to the "State of Arizona" in installments as follows: \$1000.00 per month on or before the 1<sup>st</sup> day of each month beginning on the 1<sup>st</sup> day of the month following the date when all restitution owed under this Order has been paid. Any amount outstanding shall accrue interest at the rate of 10% per annum from the date of this Order until paid in full. The payment obligations for these administrative penalties shall be subordinate to any restitution obligations ordered herein and shall become immediately due and payable only after restitution payments have been paid in full, or if FCM, Fazio and Deborah Fazio have defaulted prior to fulfilling their restitution obligations. If FCM, Fazio and Deborah Fazio do not comply with this order for administrative penalties, any outstanding balance may be deemed in default and shall be immediately due and payable.

IT IS FURTHER ORDERED, that if FCM, Fazio or Deborah Fazio fail to comply with this 1 order, the Commission may bring further legal proceedings against that Respondent, including 2 application to the superior court for an order of contempt. 3 IT IS FURTHER ORDERED that this Order shall become effective immediately. 4 BY ORDER OF THE ARIZONA CORPORATION COMMISSION 5 6 7 CHAIRMAN COMMISSIONER COMMISSIONER 8 9 COMMISSIONER **COMMISSIONER** 10 IN WITNESS WHEREOF, I, BRIAN C. McNEIL, Executive 11 Secretary of the Arizona Corporation Commission, have hereunto set my hand and caused the official seal of the 12 Commission to be affixed at the Capitol, in the City of Phoenix, this \_\_\_\_ day of \_\_\_\_\_\_, 2004. 13 14 15 BRIAN C. McNEIL 16 **Executive Secretary** 17 DISSENT 18 19 20 DISSENT 21 This document is available in alternative formats by contacting Linda Hogan, Executive Assistant 22 to the Executive Secretary, voice phone number 602-542-3931, E-mail <a href="mailto:lhogan@cc.state.az.us">lhogan@cc.state.az.us</a>. (md) 23 24 25 26 15 Decision No.

#### **CONSENT TO ENTRY OF ORDER**

- 1. Respondents Fazio, Deborah Fazio and FCM admit the jurisdiction of the Commission over the subject matter of this proceeding. Fazio, Deborah Fazio and FCM acknowledge that they have been fully advised of their right to a hearing to present evidence and call witnesses and Fazio, Deborah Fazio and FCM knowingly and voluntarily waive any and all rights to a hearing before the Commission and all other rights otherwise available under Article 11 of the Securities Act and Title 14 of the Arizona Administrative Code. Fazio, Deborah Fazio and FCM acknowledge that this Order constitutes a valid final order of the Commission.
- 2. Fazio, Deborah Fazio and FCM knowingly and voluntarily waive any right under Article 12 of the Securities Act to judicial review by any court by way of suit, appeal, or extraordinary relief resulting from the entry of this Order.
- 3. Fazio, Deborah Fazio and FCM acknowledge and agree that this Order is entered into freely and voluntarily and that no promise was made or coercion used to induce such entry.
- 4. Fazio, Deborah Fazio and FCM acknowledge that they have been represented by an attorney in this matter, they have reviewed this Order with their attorney and understand all terms it contains.
- 5. Fazio, Deborah Fazio and FCM neither admit nor deny the Findings of Fact and Conclusions of Law contained in this Order.
- 6. By consenting to the entry of this Order, Fazio, Deborah Fazio and FCM agree to take any action or to make, or permit to be made, any public statement denying, directly or indirectly, any Finding of Fact or Conclusion of Law in this Order or creating the impression that this Order is without factual basis. Fazio, Deborah Fazio and FCM will undertake steps necessary to assure that all of their agents and employees understand and comply with this agreement. Nothing in this Order affects Fazio, Deborah Fazio and FCM's right to assert any legal or factual

position in any litigation in which the state of Arizona, its agencies or its political subdivisions are not parties.

- 7. While this Order settles this administrative matter between Fazio, Deborah Fazio and FCM and the Commission, Fazio, Deborah Fazio and FCM understand that this Order does not preclude the Commission from instituting other administrative proceedings based on violations that are not addressed by this Order.
- 8. Fazio, Deborah Fazio and FCM understand that this Order does not preclude the Commission from referring this matter to any governmental agency for administrative, civil, or criminal proceedings that may be related to the matters addressed by this Order.
- 9. Fazio, Deborah Fazio and FCM understand that this Order does not preclude any other agency or officer of the state of Arizona or its subdivisions from instituting administrative, civil or criminal proceedings that may be related to matters addressed by this Order.
- 10. Fazio agrees that he will not apply to the state of Arizona for registration as a securities dealer or salesman or for licensure as an investment adviser or investment adviser representative until such time as all restitution and penalties under this Order are paid in full.
- 11. Fazio agrees that he will not exercise any control over any entity that offers or sells securities or provides investment advisory services within or from Arizona until such time as all restitution and penalties under this Order are paid in full.
- 14. Fazio agrees that he will not sell any securities in or from Arizona without being properly registered in Arizona as a dealer or salesman, or exempt from such registration; he will not sell any securities in or from Arizona unless the securities are registered in Arizona or exempt from registration; and he will not transact business in Arizona as an investment adviser or an investment adviser representative unless properly licensed in Arizona or exempt from licensure.

Decision No.

- 15. Fazio, Deborah Fazio and FCM acknowledge and understand that if they fail to comply with the provisions of the order and this consent, the Commission may bring further legal proceedings against them, including application to the superior court for an order of contempt.
- 16. Fazio, Deborah Fazio and FCM agree that until restitution and penalties are paid in full, Fazio, Deborah Fazio and FCM shall notify the Director of the Securities Division within 30 days of any change in home address and any change in Fazio, Deborah Fazio and FCM's ability to pay amounts due under this Order. Fazio, Deborah Fazio and FCM agree that they shall provide the Commission with an updated financial statement every six months from entry of this Order or when any change in their ability to pay restitution occurs. Fazio, Deborah Fazio and FCM agree that failure to perform any action in this paragraph shall result in their being in default with any outstanding balance being immediately due and payable without notice or demand.
- 17. Fazio, Deborah Fazio and FCM understands that default shall render them liable to the Commission for its costs of collection and interest at the maximum legal rate.
- 18. Fazio, Deborah Fazio and FCM agree and understand that if they fail to make any payment as required in the Order, any outstanding balance shall be in default and shall be immediately due and payable without notice or demand. Fazio, Deborah Fazio and FCM agree and understand that acceptance of any partial or late payment by the Commission is not a waiver of default by the Commission.
- 19. Fazio agrees that he will continue to cooperate with the Securities Division including, but not limited to, providing complete and accurate testimony at any hearing in this matter and cooperating with the state of Arizona in any related investigation or any other matters arising from the activities described in this Order.
- 20. Fazio and Deborah Fazio acknowledge that any restitution, rescission or penalties imposed by this Order are obligations of Fazio as well as the marital community of Fazio and Deborah Fazio.

Decision No.